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Rank	Institution	Last 12 Months					All Time					Authors				
		Total New Downloads	# of New Papers	New Downloads per paper	Total # of Downloads	Total # of Citations	# of Papers	Total Downloads per paper	Total Citations per paper	# of Authors	Total Downloads per author	New Downloads per author	Total Citations per author			
1	Srinivas Institute of Management Studies :: India	4,870 (105)	180 (1)	20 (243)	5,066 (487)	0 (936)	241 (118)	21 (535)	0 (381)	42 (138)	121 (669)	116 (180)	0 (507)			
2	Humboldt University of Berlin - School of Business and Economics :: Germany	12,783 (47)	172 (2)	19 (258)	98,959 (61)	1,604 (54)	667 (37)	148 (312)	2 (121)	88 (58)	1,125 (149)	145 (116)	18 (77)			
3	UNSW Business School :: Australia	45,635 (6)	148 (3)	23 (193)	464,609 (5)	7,239 (10)	1,951 (1)	238 (150)	4 (45)	359 (2)	1,294 (115)	127 (145)	20 (69)			
4	Singapore Management University :: Singapore	42,619 (7)	123 (4)	30 (116)	363,358 (10)	5,713 (17)	1,401 (12)	259 (125)	4 (45)	279 (5)	1,302 (114)	153 (105)	20 (69)			
5	University of Toronto - Rotman School of Management :: Canada	67,596 (4)	117 (5)	42 (46)	600,401 (3)	9,903 (4)	1,609 (6)	373 (48)	6 (20)	193 (18)	3,111 (19)	350 (14)	51 (16)			
6	University of Melbourne - Faculty of Business and Economics :: Australia	23,374 (25)	115 (6)	13 (391)	273,878 (18)	5,736 (16)	1,771 (4)	155 (294)	3 (72)	250 (9)	1,096 (160)	93 (232)	23 (53)			
7	Monash Business School :: Australia	24,311 (23)	105 (7)	18 (278)	217,366 (29)	1,325 (63)	1,340 (14)	162 (284)	1 (216)	297 (3)	732 (261)	82 (266)	4 (256)			
8	KU Leuven - Faculty of Business and Economics (FEB) :: Belgium	19,467 (28)	104 (8)	10 (466)	191,259 (34)	6,725 (14)	1,947 (2)	98 (439)	3 (72)	387 (1)	494 (373)	50 (452)	17 (82)			
9	London Business School :: United Kingdom	73,298 (2)	101 (9)	40 (53)	829,101 (2)	15,906 (1)	1,849 (3)	448 (22)	9 (5)	231 (11)	3,589 (13)	317 (19)	69 (7)			
10	Copenhagen Business School :: Denmark	58,378 (5)	90 (10)	39 (56)	444,797 (6)	8,066 (8)	1,497 (10)	297 (88)	5 (29)	275 (6)	1,617 (78)	212 (50)	29 (38)			
11	Deakin University - Faculty of Business and Law :: Australia	12,783 (47)	89 (11)	19 (258)	73,440 (83)	493 (117)	656 (38)	112 (408)	1 (216)	135 (33)	544 (349)	95 (229)	4 (256)			
12	University of Oxford - Said Business School :: Great Britain	68,732 (3)	84 (12)	74 (9)	479,146 (4)	5,702 (18)	931 (22)	515 (13)	6 (20)	133 (36)	3,603 (12)	517 (4)	43 (23)			
12	University of Bologna - School of Economics, Management, and Statistics :: Italy	19,172 (30)	84 (12)	12 (419)	247,582 (25)	2,855 (29)	1,544 (7)	160 (290)	2 (121)	219 (13)	1,131 (148)	88 (243)	13 (117)			
14	City University London - Sir John Cass Business School :: United Kingdom	38,798 (8)	83 (14)	28 (132)	398,197 (7)	10,650 (3)	1,373 (13)	290 (95)	8 (6)	194 (16)	2,053 (49)	200 (57)	55 (13)			
15	VU University Amsterdam - Faculty of Economics and Business Administration :: Netherlands	24,680 (22)	82 (15)	16 (322)	255,233 (24)	3,055 (27)	1,512 (8)	169 (267)	2 (121)	194 (16)	1,316 (110)	127 (145)	16 (92)			
16	University of Aarhus - School of Business and Social Sciences :: Denmark	25,381 (21)	78 (16)	17 (297)	310,641 (13)	7,427 (9)	1,501 (9)	207 (189)	5 (29)	235 (10)	1,322 (109)	108 (198)	32 (34)			
17	INSEAD :: France	37,112 (9)	77 (17)	28 (132)	372,340 (9)	6,990 (12)	1,320 (15)	282 (101)	5 (29)	251 (8)	1,483 (90)	148 (112)	28 (39)			
18	University of Amsterdam - Faculty of Economics and Business (FEB) :: Netherlands	23,873 (24)	76 (18)	15 (346)	314,924 (11)	8,314 (6)	1,636 (5)	192 (220)	5 (29)	208 (14)	1,514 (85)	115 (183)	40 (24)			
19	HEC Paris :: France	31,896 (11)	75 (19)	44 (41)	231,348 (26)	1,624 (53)	723 (30)	320 (72)	2 (121)	143 (27)	1,618 (77)	223 (44)	11 (135)			
20	Vienna University of Economics and Business :: Austria	27,311 (13)	74 (20)	25 (171)	257,797 (23)	2,121 (39)	1,088 (20)	237 (151)	2 (121)	256 (7)	1,007 (182)	107 (199)	8 (171)			
20	The University of Hong Kong - Faculty of Business and Economics :: China	26,348 (16)	74 (20)	35 (75)	205,914 (30)	2,503 (34)	748 (29)	275 (109)	3 (72)	95 (53)	2,168 (45)	277 (25)	26 (46)			
22	University of Navarra, IESE Business School :: Spain	83,693 (1)	73 (22)	87 (6)	1,192,559 (1)	2,540 (32)	961 (21)	1,241 (1)	3 (72)	181 (20)	6,589 (3)	462 (7)	14 (109)			
23	City University of Hong Kong (CityUHK) - Faculty of Business :: Hong Kong	15,508 (37)	71 (23)	22 (215)	157,749 (37)	1,813 (44)	706 (33)	223 (168)	3 (72)	122 (39)	1,293 (116)	127 (145)	15 (100)			
24	University of British Columbia (UBC) - Sauder School of Business :: Canada	32,676 (10)	69 (24)	41 (50)	271,367 (20)	6,795 (13)	804 (26)	338 (65)	8 (6)	134 (34)	2,025 (52)	244 (33)	51 (16)			
25	Stockholm School of Economics :: Sweden	25,669 (20)	65 (25)	22 (215)	258,329 (22)	9,655 (5)	1,168 (18)	221 (173)	8 (6)	198 (15)	1,305 (113)	130 (139)	49 (20)			
26	HEC Montreal :: Canada	14,877 (38)	61 (26)	19 (258)	155,274 (39)	2,911 (28)	790 (27)	197 (207)	4 (45)	167 (22)	930 (203)	89 (240)	17 (82)			
27	Athens University of Economics and Business :: Greece	10,565 (55)	57 (27)	13 (391)	131,202 (43)	970 (76)	811 (25)	162 (284)	1 (216)	220 (12)	596 (316)	48 (464)	4 (256)			
27	Maastricht School of Business and Economics :: Netherlands	19,403 (29)	57 (27)	17 (297)	229,752 (27)	4,136 (21)	1,159 (19)	198 (205)	4 (45)	155 (25)	1,482 (91)	125 (152)	27 (42)			
29	University of Groningen - Faculty of Economics and Business :: Netherlands	12,870 (46)	56 (29)	15 (346)	152,061 (41)	2,121 (39)	847 (24)	180 (244)	3 (72)	139 (32)	1,094 (161)	93 (232)	15 (100)			
30	ESSEC Business School :: France	10,845 (53)	54 (30)	22 (215)	90,101 (67)	819 (94)	491 (53)	184 (239)	2 (121)	134 (34)	672 (279)	81 (273)	6 (209)			
30	Universitat Pompeu Fabra - Faculty of Economic and Business Sciences :: Spain	18,994 (31)	54 (30)	13 (391)	224,599 (28)	10,949 (2)	1,407 (11)	160 (290)	8 (6)	159 (23)	1,413 (96)	119 (171)	69 (7)			
32	Frankfurt School of Finance & Management gemeinnützige GmbH :: Germany	13,256 (45)	52 (32)	34 (83)	106,861 (54)	593 (109)	385 (67)	278 (106)	2 (121)	68 (86)	1,571 (81)	195 (58)	9 (158)			
33	Hong Kong University of Science & Technology (HKUST) - HKUST School of Business and Management :: Hong Kong	26,825 (14)	51 (33)	30 (116)	312,333 (12)	6,437 (15)	893 (23)	350 (59)	7 (14)	141 (29)	2,215 (41)	190 (62)	46 (21)			
34	University of Alberta - School of Business :: Canada	14,196 (41)	48 (34)	25 (171)	128,376 (44)	3,888 (23)	565 (44)	227 (162)	7 (14)	73 (73)	1,759 (65)	194 (59)	53 (14)			
34	National University of Singapore (NUS) - NUS Business School :: Singapore	27,330 (12)	48 (34)	39 (56)	297,000 (17)	8,201 (7)	694 (34)	428 (28)	12 (2)	116 (42)	2,560 (28)	236 (37)	71 (6)			
34	University of Auckland - Business School :: New Zealand	8,971 (64)	48 (34)	16 (322)	89,150 (68)	1,628 (52)	551 (45)	162 (284)	3 (72)	92 (56)	969 (190)	98 (221)	18 (77)			
34	University of Zurich - Faculty of Economics, Business Administration and Information Technology :: Switzerland	26,091 (18)	48 (34)	20 (243)	304,837 (14)	7,239 (10)	1,274 (16)	239 (148)	6 (20)	140 (30)	2,177 (44)	186 (64)	52 (15)			
38	La Trobe University - Faculty of Law and Management :: Australia	5,351 (98)	46 (38)	16 (322)	40,400 (123)	190 (189)	335 (75)	121 (377)	1 (216)	68 (86)	594 (318)	79 (284)	3 (292)			
38	Goethe University Frankfurt - Faculty of Economics and Business Administration :: Germany	15,696 (35)	46 (38)	26 (162)	154,257 (40)	2,607 (30)	605 (41)	255 (132)	4 (45)	112 (44)	1,377 (102)	140 (125)	23 (53)			
40	University of Warwick - Warwick Business	19,798 (27)	43 (40)	28 (132)	304,619 (15)	1,673 (49)	715 (32)	426 (30)	2 (121)	155 (25)	1,965 (54)	128 (142)	11 (135)			

